

**WELCOME NEW
GICC MEMBERS****

**BLR Waste Management &
Demolition Services**

Kevin Fields
705-431-5225
kfields@blrindustries.com
www.blrindustries.com

CW Coops

Scott Jones
705-431-1234
cwcoops@bellnet.ca

Downing Roofing

Tyler Downing
705-716-7868
info@downingroofing.ca
www.downingroofing.ca

EssentialYours

Natalie Ziegler
705-294-1668,
nataliejz@rogers.com

**FCS Fire Consulting Services
Ltd**

Beth Harvey
705-436-9865
bharvey@fcsfire.com
www.fcsfire.com

**Hampton Inn & Suites Hilton
Barrie**

Charlene Grenier
705-719-9666
charlene.grenier@hilton.com
www.hamptoninnbarrie.com

Innisfil Examiner

Aimee Walker
awalker@thebarrieexaminer.com
www.thebarrieexaminer.com

THE GREATER INNISFIL CHAMBER OF COMMERCE
Bi-weekly eCommunication

January 15th, 2010

One Voice for a Prosperous Innisfil

This communication is distributed the 1st and 15th of each month. Send business related submissions to info@innisfilchamber.com for consideration. GICC reserves the right to edit and does not guarantee publication.

GICC Programs & Events

**Fire & Ice Business
Awards Gala**

Fire & Ice Business Awards Gala

Date: February 5th, 2010
Cocktails: 6:00pm
Dinner & Awards: 7:15pm
Location: OLG Slots at Georgian Downs
Check out Rogers TV Barrie for our segment on Daytime about the Gala.
Ticket Request Deadline: January 29th, 2010

**Business Tips
Breakfast Series**

**Got a great idea for our breakfast series?
Know someone who will share their professional
expertise?**

Email info@innisfilchamber.com with your business tips ideas and/or speaker suggestions today!
Don't hesitate; programming for our most popular program starts soon.

MI5

My Innisfil After 5 is Innisfil's #1 networking opportunity!
Next event information coming soon.

**GICC Annual
Golf Tournament**

Save the date: Tuesday August 10th, 2010 @ National Pines

Member-Only Exclusive Programs & Opportunities

Isagenix International
Andrew Masters/Janice Jackson
amasters@zing-net.ca
www.fittobewealthy.com

Living Edge Photography
Chantal Sirois
705-770-3434
livingedge@live.ca
www.livingedge.ca

Mayerhofer Turner Moore LLP
Certified General Accountants
Debbie Mayerhofer
705-456-8069
mayerent@rogers.com
www.tmgcga.com

Nubridge Auto Center
Ramzi
705-436-6642
www.trader.ca/nubridgeautocenter

Renaissance Property Management
Rena Parno-McClung
705-812-5296
info@rpmkey.com
www.rpmkey.com

Super 8 Hotels Barrie
Mirka Rollason
705-814-8888
gm@super8barrie.com
www.super8barrie.com

Twin Mountain Petro
Sivapatham Sivapalaen
705-436-5424
SIVALU@live.com

**Previous 4 months to date

MVP Program

The **Member Value Program** is a great way to save money and support fellow members. By providing a discount or incentive for GICC members to do business with you, you give them first-hand knowledge of your business when someone asks them “Do you know someone who...?” Please call or email the office to be added to this important member-only program.
[Click here for the current MVP list.](#)

GICC Committees

Want to contribute to your Chamber of Commerce? Here’s your chance!
We are looking for individual volunteers who are willing to work as part of a team in the following categories:

- Program & Services
- Marketing & Communications
- Resource Development

Send your letter of interest to info@innisfilchamber.com. All submissions will be taken into consideration. Submission does not guarantee participation. Once reviewed, a representative of the Chamber will be in touch as soon as possible.

Harvard Law

Harvard Law has given GICC special permission to offer our members Program on Negotiation reports that will help them in their business. This month’s report is “**5 Common Negotiating Mistakes and How to Avoid Them**” and can only be requested by current members by emailing info@innisfilchamber.com.

In this report you will learn:

- ▶ Identify opportunities to expand the pie of resources.
- ▶ Take steps to ensure you don’t overvalue your assets.
- ▶ Guard against a backlash from less powerful parties.
- ▶ Gain a keener understanding of what you really want.
- ▶ Avoid being hurt by over commitment to a deal.

Next month’s report is “**Manage Conflict on the Job and at Home**”

Chambers of Commerce Group Insurance Plan

The Chambers of Commerce Group Insurance Plan® was created by Johnson Insurance to meet the needs of small businesses who historically found it difficult to provide group benefits for their employees. Even today, after 35 years, there are still few alternatives for the small business owner and worker. The Chambers Plan is the largest plan of its kind in Canada covering over 25,000 small businesses from coast to coast.

Please visit www.keystonebenefits.ca for GICC’s authorized Johnson Insurance provider for a combination of value, benefits and peace of mind that GICC members currently enjoy.

Corporate Sponsors

[OLG Slots at Georgian Downs](#)

[Pratt Development](#)

[Peoples Credit Union](#)

[Business Development Bank of Canada](#)

Our Supporters

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[Weedman](#)

TD Merchant Services

Preferred pricing for GICC members on Visa, MasterCard and Interac.
 Features and benefits:
 Deposit your funds to any bank account you choose
 Save time and money by sending your deposits directly to a TD Canada Trust business account
 Pay no application fee
 Get support by telephone 24 hours a day, seven days a week
 Get on-site technical support within four hours
 Process your transactions through secure point-of-sale terminals
 ...and much more!
 Call 1-888-879-4044 and ask for a Chamber representative.

ESSO Fuel Discount

Save \$0.03 per litre at any ESSO branded service station in Canada. Contact the GICC office for more information.

More Member Discounts

More member-only money-saving opportunities coming soon!

GICC Partner News & Events

Town of Innisfil

Want to book a meeting or seminar space? Contact Tammy Botham tbotham@innisfil.ca or by telephone at 705-436-3710 ext. 4310

Cookstown & District Chamber of Commerce

Cookstown's RBC Olympic Torch Relay was a huge success!

Alcona Business Association

Monthly Meeting
 Date: January 19th, 2010
 Time: 6:00pm
 Location: tbd
[Click here for more information.](#)

South Innisfil Business Community Association

[Click here for more information.](#)

400 Industrial Business Association

Stay tuned for more information!

GICC Member News & Events

Office Space Available

550 square feet of office space in Stroud is available, shared utilities. Call Mark at 705-794-2871 for more information.

TD Canada Trust

FREE Webinar

Topic: Planning for Success-A business plan that works
Date: January 26th, 2010 at 12 pm ET
Host: Irene Law, Senior Manager Business Banking, TD Canada Trust
Guest Speakers: Rick Spence, Columnist Canadian Entrepreneur Communications and Steve Stunt, Business Advisor Business Development Centre
[Click here to register.](#)

FOCUS Community Development Corporation

FREE Employer Workshop

Date: Thursday January 21, 2010
Time: 9:30am-12:30pm Presentation
12:30pm-1:00pm Lunch
Location: The Gibson Centre
Address: 63 Tupper Street West Alliston
This workshop will address questions regarding employee development in order for your organization to meet its goals. This workshop will consider employee motivation factors, key responsibility areas, and competency models needed to create an effective employee development plan. For registration and more information please call Lisa Griffin at 705-435-9821

OLG Slots at Georgian Downs

For a professional atmosphere and menu, book your next business lunch or dinner at OLG Slots at Georgian Downs Getaway Restaurant. Call 726-6770 x4950 to book the private event area.

Spherion Staffing Solutions

Looking for flexible and full-time staffing for your business? Contact BonnieSue Cuppage at 705-735-1106 or bcuppage@spherion.ca

Other News

Ministry of Human Resources and Skills Development

Employment Insurance Benefits Extended to Self-Employed

Legislation that would extend Employment Insurance (EI) special benefits, including maternity, parental, sickness and compassionate care benefits, to the self-employed. [Click here for more information.](#)

Request for Proposals

Municipal, Provincial and Federal Request for Proposals

Construction, Goods, and Services
[Click here for Merx current list](#), or www.marcan.net for sources of RFP

Canadian Business Grants

Canadian Business Grants

Current and complete listing of government grants for Canadian Businesses. Just click what you need money for, your region and your industry. [Click here for current listing.](#)

Ontario Chamber of Commerce

Business Pandemic Planning Toolkit

[Click here for toolkit.](#)
OCC website www.occ.on.ca

Canadian Chamber of Commerce

The Fight Against Counterfeit Goods

[Click here for interview.](#)
CCC website www.chamber.ca

United Way of Simcoe/Muskoka

Social Entrepreneur Courses-March 2nd @ Peoples Credit

Union Board Room, Innisfil
Social enterprise includes the many entrepreneurial or 'self-financing' methods used by non-profit organizations in all sectors - arts, human services, health, or the environmental sector - to generate income in support of your mission.
Contact consulting@unitedwaysimcoecounty.on.ca for more information.

Women's Showcase of South Simcoe

Female entrepreneurs of South Simcoe can grab this opportunity to showcase their wares and services at the first-ever Women's Showcase of South Simcoe. This fundraiser for My Sister's Place will be held on Sunday, March 14 from 10am to 5pm at the newly renovated Tottenham Community Centre, 139 Queen Street North. Call or email event organizer Sarah Toth at (905) 936-6840, sarahtoth1@rogers.com or visit www.mysistersplace.ca for a vendor form or more information.

Board of Directors

Executive Committee

Jeff Stovold

Past President

705-456-2120

THE GREATER INNISFIL
CHAMBER OF COMMERCE

705-431-4199
info@innisfilchamber.com
www.innisfilchamber.com

**One Voice for a Prosperous
Innisfil**

Heather MacDonald	President	705-436-2044 x 224
Heather Vandinten	Vice-President	705-431-9606
Gail Roubos	Treasurer	705-792-9305
David Taylor	Secretary	705-739-0450
General Membership		
Wayne Allicock	705-726-6770 ext. 953	
Stephen Farley	705-431-5566	
Mark Goodman	705-431-1670	
Denise Herbert	705-792-1945	
Elmer Spring	705-436-5623	
Associations		
400 Industrial Association	Vacant	
Alcona Business Association	Odette Novielli	705-436-3276
Cookstown Chamber of Commerce	Darlene Cooper	705-458-4546
	Barb Baguley	
South Innisfil Business Community Ass.	Barry Bea	705-456-6197

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